



Sales Managers, Owners, and CEO's

## **SIX STRATEGIES for SALES GROWTH!**

### **LEADING EDGE TRAINING**

Gain the latest tools, combined with adult learning and reinforcement methods that will take you to the top.

### **PERSONAL COACHING**

No one does it alone. Strategize calls and next steps, set goals and gain unprecedented growth.

### **FOCUS**

Regain your focus on company sales priorities. Ambiguity is your enemy. Clarity is your ally.

### **MENTAL TOUGHNESS**

Change & resilience comes from inside. We will show you how to get in the "zone" that drives personal sales success.

### **TRASH REMOVAL**

Collecting self-limiting beliefs, self-doubt, and other erroneous information is a side effect of day-to-day selling. Eliminate excess baggage that inhibits sales growth.

### **STRAIGHT TALK**

Need a place to vent and get answers? We care enough about your success to tell you what you need to hear to propel you to the next level.

Call 303.462.1277 Today About Our...

## Sales Training Guarantee

Ambiguity, distractions, and the chaos of changing priorities are the enemies of sales success. Sellers have so many demands put on them it can be hard to juggle everything and remain focused and productive. Already pulled between customer demands and employers' goals, sales people are on information overload adding to the confusion, and limited time to execute sales plans. No wonder that many salespeople are not experiencing the success they are capable of achieving.

Likewise, Managers, Owners, and CEOs are too busy leading, addressing issues and challenges, leaving little time to implement coaching, accountability, or have crucial conversations.

### Get your salespeople on the TRAIL TO SALES SUCCESS today!

#### **With Sales Mastery® Alpha training your sellers:**

1. Increase revenue
2. Increase gross profit
3. Meet goals
4. Eliminate obstacles
5. Ignite action

Doing the **RIGHT** thing  
With the **RIGHT** people  
At the **RIGHT** time

- Top sales talent in a slump?
- Sellers need re-energized?
- Do you see high activity but low results?
- No time to fix or change things?
- Tired of excuses?

